

# SABIT GROUP PROGRAM DAIRY PROCESSING AND PACKAGING FOR WESTERN EURASIA AND THE CAUCASUS AUGUST 20 - SEPTEMBER 17, 2005

# PROGRAM TOPICS

# **Business Development Topics**

Marketing

E-Commerce

**Product Development** 

Website Design

**Customer Service** 

**Employee Training** 

Working with Contractors

Accounting for Small Businesses

**Quality Control** 

Standards and Best Practices

Price Setting

Suppliers

Distributors

Catalogs

Inventory

**Grant Writing** 

Microfinancing

# **Logistical Topics**

Customs

Shipping

Product Packaging and Displays

Insurance

Contracts/Licensing/Legal Issues for

International Small Businesses

Intellectual Property and Trade Marks

Craft Shows

Fairs

**Product Demonstrations** 

# **Equipment and Supply Topics**

Kilns

Sewing Machines

Woodworking Tools

Finishing Supplies

Alloys and Casting Supplies

Paints/Glazes

Pricing and Labeling Equipment

Stamps/Templates

Stretching and Framing Equipment for

**Paintings** 

Plastic Molding Equipment

Ventilation Equipment

Host companies are invited to discuss these and other topics related to small business development and crafts. Experience in Western Eurasia is not required.

For more details on specific interests, or to learn how you can participate, please contact:

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